

## Message Text

UNCLASSIFIED

PAGE 01 IZMIR 00014 121544Z

ACTION COME-00

INFO OCT-01 EUR-12 ISO-00 EB-08 /021 W

-----129279 121825Z /53

R 121230Z JAN 78

FM AMCONSUL IZMIR

TO SECSTATE WASHDC 2002

INFO AMEMBASSY ANKARA

UNCLAS IZMIR 0014

E.9. 11652: N/A

TAGS: ESTC, TU

SUBJECT: REQUEST FOR A RECOMMENDATION UNDER THE DIB-625P

PROCEDURE (FORMERLY FC-243)

REF: 77 STATE 300413

1. RAS-E ELECTRONIK SANAYI VE TICARET A.S. IS A JOINT STOCK COMPANY ESTABLISHED IN 1976 BY A NUMBER OF PROMINENT IZMIR BUSINESSMEN. IT IS THE ONLY MANUFACTURER OF VARICAP TELEVISION TUNERS IN TURKEY. OPERATING UNDER A LICENSE FROM THE ITALIAN RICAGNI COMPANY. THE GOT ENCOURAGED THE ESTABLISHMENT OF THE COMPANY IN ORDER TO MEET TURKEY'S NEED FOR TV TUNERS. THE FIRM MANUFACTURES 300,000 TV TUNERS ANNUALLY. IT HOPES EVENTUALLY TO INCREASE ITS PRODUCTION TO 400,00 ANNUALLY, WITH A VIEW TOWARD EXPORTING TO WEST GERMANY AND POSSIBLY THE U.S.

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2. THE FIRM'S FIXED CAPITAL IS APPROXIMATELY 3 MILLION TURKISH LIRA (TL) AND ITS ANNUAL TRADE TURNOVER IS 150 MILLION TL (AT THE CURRENT RATE OF 19.25 TL PER \$1.00). IT PRESENTLY HAS 105 EMPLOYEES. THE COMPANY ENJOYS PRIORITY STATUS WITH THE TURKISH CENTRAL BANK WITH REGARD TO FOREIGN EXCHANGE TRANSFERS BECAUSE IT MANUFACTURES AN IMPORT SUBSTITUTE AND THUS SAVES HARD CURRENCY.

3. RAS-E'S FOREIGN TRADE REFERENCES INCLUDE INTERNATIONAL TELEPHONE AND TELEGRAPH, MOTOROLA AND TEXAS INSTRUMENTS IN THE UNCLASSIFIED

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U.S., AS WELL AS SIEMENS, STETTTNER, AEG, TELEFUNKEN (WEST GERMANY), PHILIPS (NETHERLANDS), AND THOMSON (FRANCE).

4. THE COMPANY'S FINANCIAL REFERENCE IS THE IZMIR BRANCH OF THE YAPI VE KREDI BANKASI. BOTH THE BANK AND THE AEGEAN AREA CHAMBER OF INDUSTRY DESCRIBED RAS-E'S RELIABILITY AS EXCELLENT. CONSULATE GENERAL RECOMMENDS THE FIRM AS A PARTICIPANT UNDER THE DIB-625P PROCEDURE.

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## Message Attributes

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**Capture Date:** 01 jan 1994  
**Channel Indicators:** n/a  
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**Concepts:** STRATEGIC TRADE CONTROLS, TRANSACTION CHECKS, LICENSES  
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**Type:** TE  
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**Review Markings:**  
Sheryl P. Walter  
Declassified/Released  
US Department of State  
EO Systematic Review  
20 Mar 2014  
**Markings:** Sheryl P. Walter Declassified/Released US Department of State EO Systematic Review 20 Mar 2014